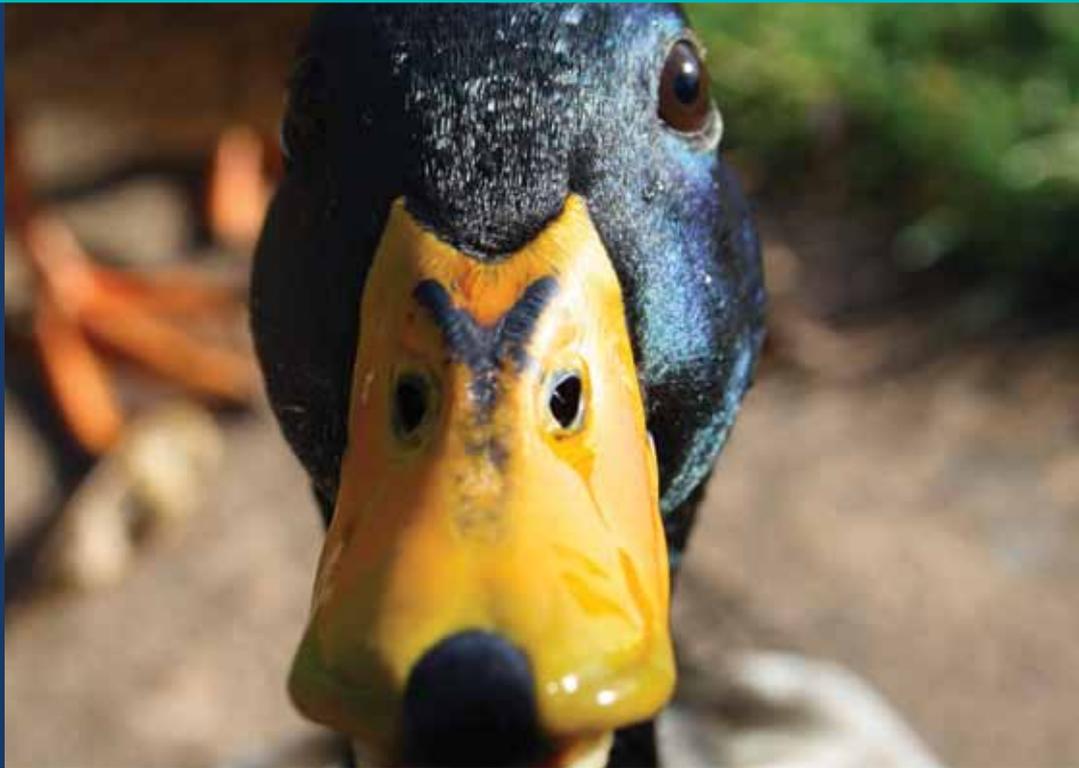# Miracle - About Us for Partners

Payroll, HR and Time & Attendance Solutions for Microsoft© Dynamics™ NAV and AX

A **powerful product suite** designed to meet the needs of the most discerning Payroll and HR Departments

Introduction
With the increasing demands made upon today's payroll and HR departments, it's essential not to sacrifice compliance or customer service. It's important that your customers look for faster and more efficient ways to accomplish the multitude of tasks that encompass running a HR and Payroll Department.

HR and Payroll is increasingly driven by the complexities of new legislation and at Miracle we recognise the need to meet these challenging changes. Our HR and payroll solutions have been designed to increase productivity, reduce administrative workload and improve accuracy. We want to help our customers take full advantage of their most important asset – their staff.

About Us
Miracle is part of the Miracle Group of Companies and we have been providing business and application solutions for over twenty five years.

We focus on providing customers with a solution that will support them now and into the future backed up by world class technology and a range of professional services. Our HMRC recognised solutions are used by over 1,000 companies worldwide and we operate through a channel of more than 60 partners. Our products are based on Microsoft Dynamics NAV and AX. We are the leading supplier of HRM (Payroll, HR, Time and Attendance) technology in that market.

Today, our solutions facilitate the smooth running of the HR and payroll functions within companies from below 50 to over 25,000 employees in a diverse range of industries including manufacturing, retail, recruitment, sports, IT, construction and many more.

Our Partner Program
Our products have been developed to provide end-users with a comprehensive best of breed 'people' solution for Microsoft Dynamics NAV and AX. We work through a channel of partners to enable them to offer a total Dynamics solution to their customers.

Our comprehensive product set will seamlessly integrate into a new or existing Microsoft Dynamics NAV and AX application. We utilise the same database and our products will simply appear as another option on the menu. With over sixty companies in our successful partner program, we are helping partners provide a complete solution for new and existing customers whilst gaining additional revenue. With the partner program, you'll enjoy great relationships with the Miracle team and have access to benefits that will help you grow your business including:

• Access to our partner portal – Online resources will provide you with immediate access to manuals, user guides, brochures, software downloads, info on legislation and current news.

• Dedicated Sales and Marketing resource – We can provide assistance with each stage of the sales cycle including ITT responses, pre-sales, demos, workshops and customer days. We can also provide sales aids such as demo scripts, presentations, pricing and quotations. Our marketing department would also be happy to work with you to generate new campaigns, produce e-blasts and provide product brochures.

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- Account Management – Our experienced Area Sales Managers will be available to help with the sales cycle including attending demos and any queries you may have. We will regularly communicate with you to ensure you are kept up to date on new functionality and legislation.

- Excellent commercial terms – There are no up-front fees. You will enjoy 'profits to the partner' at every stage. We do not ask for a minimum commitment.

- Dedicated Helpdesk – Our helpdesk is made up of Microsoft Dynamics experts who not only have in-depth Dynamics product knowledge but are specialists in payroll and HR.

- Payroll/HR Expertise – You will have access to specialists in these areas to ease your sales process.

- Free demo and in-house systems – there's no better way of getting to know it than running it in-house!

- Full document set – access to online help, client manuals, procedure guides and training material.

Products

Our range of solutions have been developed based on the standard Microsoft Dynamics NAV and AX product suites covering Payroll, Human Resources and Time & Attendance management. At Miracle we have harnessed the power of the Microsoft Dynamics applications and our sophisticated functionality to address even the most complex HRM information and management requirements. Our functionality is extensive in the HRM arena:

- MiraclePay Enterprise
  - Payroll
  - P11D
  - Bureau Software
  - Agency
  - Timesheets
  - International Payrolls
  - Job Costing
  - Miracle Edocs
  - Miracle Edocs Deposit
  - Pension Assessment
- MiraclePay Lite
  - Payroll
  - Pension Assessment

- MiraclePeople
  - HR
  - Recruitment
  - Training Course Management
  - Absence Management
- MiracleFleet
- MiracleTime (Time & Attendance)
- MiracleRostering

Benefits

Basing our products on Microsoft Dynamics NAV and AX ensures our customers can really get the most out of their Miracle solutions. By fully integrating the Payroll or HR solutions with the organisations central business management system, the customer will quickly recognise the benefits.

HR and Payroll functions should not be isolated from other processes within an organisation, as payroll and staff management can be the largest expense for most businesses. With an integrated solution, departments can quickly become accountable providing planning and analysis for the business, helping with financial reporting.

As companies often need to adapt quickly to changing environments, it's vital to have a system in place to support them. The Microsoft Dynamics NAV and AX environments allows for flexible and agile last minute changes to payroll and HR tasks, which an outsourced payroll simply couldn't handle without incurring additional costs.

Due to the sensitive nature of payroll and HR data, it's essential that companies do not leave themselves open to errors. Without an integrated solution, data will need to be pushed from one system to another.
All this movement, makes errors difficult to catch and they are then often passed onto another system and back again. With an integrated solution, companies will not have to change data in multiple systems and can quickly realise one version of the truth.

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For further information on our **partner program** contact us on **0845 634 5015** or email sales@miracle-dynamics.com

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In addition to this, having an integrated Payroll and HR solution, will provide a business with the visibility they need to share resources across the company whilst maintaining a secure and protected system.

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